

How to recruit!

HOW TO RECRUIT: Now that you have your story down, you are ready to recruit!! The most important recruiting tool, as well as your story is your attitude and excitement! Potential sign ups can feel your excitement and want to be a part of this too! When you are excited, it is contagious!

1-Have a passion for this and show excitement!

2-Share your story

3-Give an example of how much you can make in one parties worth! I sold 40 pieces at my facebook party and made \$110 profit! I was able to pay for groceries this week for my family!

4-Develop a relationship with your potential sign up! If you show her you are interested in her, she will be interested in what YOU have to say about Paparazzi! Be a friend first!!! To do this: ask about her family, how many kids does she have- and what ages are they? How long have they lived in their house. Where does she work, does she like it? Find things in common. Tell her about yourself and your family!!

5-Talk about how there 3 ways to make money:

1-45% commission

2-By building a team

3-Taxes-helps with getting a good tax return, having a business

You need to get a feel for what her concerns are. Then address those concerns!

Here is some examples on how to do that:

Solving Concerns for Recruiting

My husband works all of the time/I'm really busy. That is okay! With paparazzi, you set and control your own hours and set your own schedule. You can get a babysitter and do one party a week, or as many as you would like. When your husband has a day off or when he gets off of work, you can go do a party for just 2 hours a night. You can make great money in a short amount of time. On an average, a consultant can sell 40 pieces of jewelry and make \$220.00. You profit \$110.00 in just two hours, which is \$55.00 an hour. Where can you get a job like this? This is just a low average. You can make up to \$600 profit in just one night. It has been done by Natalie my up-line before!

I just don't have enough money. I totally understand. I didn't have any money either when I first started. I saved up for a week and a half (tell your story or use this one of mine here) and went to the bank to take out a line of credit for the rest. I was the best investment I made. You can make a profit and great money in just a party and a half. For example, if you bought the \$300.00 kit and sold all 100 pieces in that kit, you would profit \$200.00 in just a party and a half! The kit costs \$345.00 with tax and when you sell all 100 pieces, you earn \$550.00! You earn your money back and profit really fast. I will help you with your launch party to get you started on the right foot and show you how to make money!

I'm just too busy/I have a full time job. That's okay! With paparazzi, you can set your own schedule. You can set your jewelry up at salons, stores, gas stations like 7 eleven, craft shops, and sky is the limit! You can take a basket full of jewelry with you to work and sell the jewelry on the go! You can do parties on the weekends after work is over for the week. For example, if you work Mon through Fri from 9 to 5—you can do a party on Friday night at 7 after work and on Saturday at anytime of the day. So if you did two parties per week, you can

potentially earn up to \$600 to \$1,000 per month depending on how big the parties are!

I've done all the Direct-Selling Companies already. Paparazzi is a brand new company. With everything being just 5 dollars, it always sells and you make 45% profit off everything you sell! Where other companies you can only make a 20-25% profit. It is a cash and carry company and there are no deliveries which is so nice! The jewelry is always changing and always on trend. It is very easy to have parties and your own customers continue to shop from you out of your own home.

My friend, neighbor, or acquaintance sells it already. There is plenty of room for growth. There is also enough business to go around for everyone. Not everyone has heard or seen paparazzi when they come to parties. The people you know are different from the people that your acquaintances know.

I don't want to be a salesman. You don't have to be a salesman with paparazzi. Our product is only 5 dollars and it sells itself! All you do is bring your product with you to parties and display it. You let everyone know it's 5 dollars and it sells itself! Everyone can feel like they can afford 5 dollars, they even buy more than one piece at one time! It is really easy to book parties and fun. You get to make money while having a girls night out at the same time in just two hours a night!