

How to recruit and a home party

The first thing you need to have before recruiting is your goal! How many recruits per month do you want? It can be 2 a month, 10 a month, etc. It's important to have a goal, so you have something to work towards!

The most important key to gaining sign ups is your ATTITUDE AND EXCITEMENT! I love paparazzi! I have such a passion for it! Potential sign ups love how excited I am and want to have the same excitement in their lives. When you are excited, it is contagious!

Next, you need to have your story. What is your story? If you don't have one yet, think of why you joined paparazzi, that could be your story. Mine is.....

Next, I am going to go over how to get recruits at home parties.

I have built my team off of home parties by recruiting the host or guests at all the parties I do! You can get sign ups anywhere! Think outside the box. You can sign up your neighbors, friends, kids teachers, dance teachers, store workers. The sky is the limit!

At home parties-you have one on one time with the host, while you set up your jewelry! This is a perfect time to get to know her. You can get to know the guests too!

Ask about family-how many kids does she have, what ages are they? How long have they lived in their house.

Ask about Occupation, where does she work, where does husband/significant other work.

Find things in common.

Next- tell them about you and your family!

Now-it is the right time to tell them your story and what Papparazzi has done for you!

Next tell her how much you can make it just two hours. You can make 100.00 to 500.00 depending on how big the party is!

When they party is almost over, I keep a tally of how many pieces I have sold. I tell her how much I have made and how much fun I had! So if you sold 40 pieces, that is \$110.00 profit! Tell her I didn't have to sell anything, just talk to everyone and have fun!

Where can you get a job like that?

Then go into to how you can make money 3 ways.

Parties- 45% commission

Make money on team building

Taxes- I got a great tax return back just from papparazzi!

Next you need to know how to address concerns. Help her fit paparazzi into her life.

Most important thing to do is get her number and tell her when you will call her to talk more about it. Then from there set a date with her when you will help her sign up.

If she doesn't sign up right away, it doesn't mean she isn't going to, it just means not now!

Keep contacting her and ask her how she is doing, be her friend first!